Martin Linking
Business Consulting

PIMCA Way to Set Up a Live Safety Management System

Shanghai, China
24th & 25th November 2011

Training Introduction:

Currently, more and more companies established OHSAS18001 or similar safety management system based on the principle of PDCA. Among them, many companies' safety management system obtained third-party certification. At the beginning of deciding to establish a safety management system, the company have high expectations for it: the establishment of safety management system can help company effectively manage risk and ultimately preventing accidents. Companies put a lot of material and human resources for the establishment of the system, many companies hired professional consultancy to coach system setting up, the system finally get set up and certified. But after running the system for some time, the company began to find that the management system cannot effectively control the occurrence of the accidents, the system exists only for certification. Every time before the certification examination, the relevant personnel are always busy to modify files, make records.

Why the operation of safety management system encounters such a problem?

How to make safety management system "live" in order to effectively control the incident?

This course will focus on answering these questions and provide PIMCA solutions. Course will focus on creating a "live" safety management system by PIMCA method, and introduce LIP pillar of a "live" safety management system. Through this course, attendees will understand and learn to use the following knowledge and tools:

- Why PDCA cannot create a "live" system?
- PIMCA method
- LIP pillar
- Elements of safety management system and best practices

Training:
Day 1:
Session 1: Why PDCA method cannot establish a "live" system
By analyzing the four stages of safety and people's management at different stages, understand why PDCA method cannot establish a "live" system, and why PIMCA method can success
- Panel Discussion: patient stories
- Stages of safety culture
- People's management at different stage

Session 2: What is PIMCA method and LIP pillar
By learning PIMCA method and LIP pillar, understand the meaning and requirements of each module of PIMCA.
- PIMCA method
- LIP pillar

Session 3: How to implement P module
By learning the requirements of the four elements of P module, master the knowledge and skills to implement P module.
- Module requirement
- Vision, mission, values and policies
- Group exercise: set vision, mission, values and policies
- Risk identification and assessment
- Group exercise: risk identification and assessment of Safe One company
- Identification of laws, regulations and best practices
- Establishment of objectives, targets and best practices

Session 4: How to implement I module
By learning the requirements of nine elements of I module, grasp the knowledge and skills to implement I module.
- Module requirement
- Establish organization and structure
- Group exercise: establish Safe One Company's organization and structure
- Training needs identification and implementation
- Communication
- Group exercise: how to communicate effectively
- Document control
- Operation control
- Group exercise: operation control of key activities of Safe One Company

Summary of day one

In-House Training Solutions
If you have a number of delegates with similar training needs, then you may wish to consider having an In-House Training solution delivered locally on-site. Course can be tailored to specific requirements.

Please contact **Whitney Shen** on **+86 28 8532 7678** or email **whitney.shen@martinlinking.net** to discuss further possibilities.

Training:
Day 2:

Session 1：How to implement module I

By learning the requirements of the nine elements of I module, grasp the knowledge and skills to implement I module.

- Purchasing control
- Subcontractor management
- Group exercise: Safe One company's subcontractors plight
- Change Management
- Emergency Preparedness and Response
- Group exercise: Safe One company's Emergency Preparedness and Response plan

Session 2: How to implement module M

By learning the requirements of M module, three elements of "I do", and social psychology base of incentives etc., master the knowledge and skills to implement M module.

- Module requirement
- Social psychology base of incentives
- Three elements of "I do"
- Group exercise: three-factor analysis of Safe One company's "I do"

Session 3: How to implement C module

By learning the requirements of five elements of C module, master the knowledge and skills to implement C module.

- Module requirement
- Monitoring and measurement
- Group exercise: Safe One company's monitoring and measurement problems
- Nonconformity, corrective action and preventive action
- Accident Investigation and Analysis
- Group exercise: Safe One company's Accident Investigation and Analysis
- Internal audit
- Record

Session 4: how to implement A module

By learning the requirements of A module, master the knowledge and skills to implement A module.

- Module requirement
- Case: Safe One company's management review

Session 5: Reflect LIP in PIMCA modules

- Group exercise: How to reflect LIP in PIMCA

Workshop Schedule
Day One & Two
0830 Registration and coffee
0900 Workshop commences
1045 Morning refreshments
1115 Workshop re-commences
1200 Luncheon
1300 Workshop commences
1500 Afternoon refreshments
1530 Workshop re-commences
1730 Workshop concludes

Summary of day two

About Your Trainer

Tom Chen

Is bachelor of Environmental Engineering, master of International Business Administration, and China safety manager in an US enterprise. He started to work in safety and environment area in 1996. His work experience includes state-owned enterprises, Hong Kong enterprises, European enterprises and private enterprises and has more than 15 years work experience. Tom mainly engages in safety environmental management in manufacturing, also has engaged in safety management consulting.

Tom has deep understanding, solid knowledge and extensive practical experience in BBS (Behavioral Based Safety), safety leadership, PTW, MOC, management systems, chemical management, and accident investigation and so on. His work in different types of companies and consultant experience enable him to understand the business needs and provide appropriate solutions.

Tom's courses focus on practical use; they always put feasibility and effectiveness of solution in first place. His courses focus on practical operation, and aim to make trainees have the ability to apply the knowledge and skills taught. Currently Tom's courses mainly include Behavior Based Safety Plan, Value-based ASSETS Safety Leadership and PIMCA Way to Set Up a Live Safety Management System and other modern safety management courses.

Tom is committed to introduce the international advanced EHS theory and practice to China, to contribute to the development of EHS in China. For this Tom set up EHS Elite Google groups and Linkedin group in 2008, and has attracted EHS elite from home and abroad to join. The group enhance member's EHS capability by thorough discussion of some EHS topics.

Key achievements in recent five years:
- In 2010, he was honored as excellent safety officer by local government
- In 2010, his company received the honour of Advanced Occupational Health Group and Advanced Safety Group
- In 2008, 2009, 2010, his company received Group Safety Award and Division Safety Award from the headquarter
- In 2009, his company's environmental energy-saving projects is included in a collective book of advanced experience by local EPA
- In 2008, his company received the honour of Advanced Safety Group and Advanced Environment Group
- In 2007, his company was granted Advanced Safety Group
- In 2006, his company participated in the government's waste reduction projects, and successfully became the first one of 50 companies to obtain the certification

Form of Training:

The trainer will use case studies, group discussions and role play to enable participants to acquire practical knowledge and capabilities to implement a "live" safety management system by PIMCA method.

About Martin Linking

Martin Linking Business Consulting plans to produce more than 80 trainings and conferences and works with senior executives from the majority of the world's top 1000 companies to improve their business strategy and match their learning and training needs in one year. And we continue to grow.
We also invite the leading business practitioners, industry decision makers and innovators to share insights, best business practice, and new technology at our events. **We are dedicated to give attendees cutting edge information they can use immediately.** We constantly research and listen to all industry sectors to ensure that the business intelligence we provide is timely and cutting-edge.

| 马汀令可 | 以 PIMCA 方法建立一个"活"的安全管理体系 |

中国上海
2011 年 11 月 24-25 日

培训介绍：

目前，越来越多的公司建立了基于 PDCA 原则的 OHSAS18001 管理体系或类似的安全管理体系。其中，很多公司的安全管理体系都获得了第三方的认证。在决定建立安全管理体系之初，公司对其寄予厚望：安全管理体系的建立可以帮助公司有效地控制风险并最终预防事故的发生。公司投入了大量的物力和人力进行了体系的建立，许多公司聘请了专业的咨询机构辅导体系的建立， 体系终于如愿建立起来并取得了认证。但在体系运行了一段时间之后，公司开始发现管理体系并不能有效控制事故的发生，体系的存在只是为了认证。每次认证审核之前，相关人员总是得忙于改文件、补记录。

为何安全管理体系的运行会遇到如此的问题？

如何才能让安全管理体系"活"起来，从而有效地控制事故？

本课程将致力于回答以上问题并提供 PIMCA 解决方案。课程会重点介绍以 PIMCA 方法建立一个"活"的安全管理体系，并介绍一个活的安全管理体系的 LIP 支柱。通过本课程，学员将了解并学会应用以下知识或工具：

- PDCA 为何不能创造一个"活"的体系？
- PIMCA 方法
- LIP 支柱
- 安全管理体系各要素及最佳实践

培训内容：
培训第一天：

第一节：为什么 PDCA 方法不能建立"活"的体系

通过分析安全的四个阶段和不同阶段的人的管理方法，了解为何 PDCA 方法不能建立"活"的体系，以及 PIMCA 方法为何能成功

- 小组讨论：病人故事
- 安全文化阶段
- 不同阶段人的管理方法

第二节：什么是 PIMCA 方法及 LIP 支柱

通过学习 PIMCA 方法及 LIP 支柱，了解 PIMCA 各模块的含义及要求。

- PIMCA 方法
- LIP 支柱

第三节：如何实施 P 模块

通过学习 P 模块的四大要素的要求，掌握实施 P 模块的知识和技能。

- 模块要求
- 愿景、使命、价值观与政策
- 小组练习：愿景、使命、价值观与政策的制定
- 风险识别与评估
- 小组练习：赛旺公司的风险识别与评估
- 法律法规识别及最佳实践
- 目标、指标建立及最佳实践

第四节：如何实施 I 模块

通过学习 I 模块的九大要素的要求，掌握实施 I 模块的知识和技能。

- 模块要求
- 组织与架构的建立
- 小组练习：赛旺公司的组织与架构建立
- 培训需求识别及实施
- 沟通
- 小组练习：如何进行有效的沟通
- 文件控制
- 运行控制
- 小组练习：赛旺公司关键活动的运行控制

第一天 总结

内训方案

如果贵公司有许多人有类似的培训需要，那么您不妨考虑内部培训的解决方案。培训将在贵公司现场举行。并且培训可以根据您具体的要求来进行。

请联系Whitney Shen来讨论合作的可能:
电话：**+86 28 8532 7678**
电邮：**whitney.shen@martinlinking.net**

培训内容：
培训第二天：

第一节：如何实施 I 模块

通过学习 I 模块的九大要素的要求，掌握实施 I 模块的知识和技能。

- 采购控制
- 承包商管理
- 小组练习：赛旺公司的承包商困境
- 变更管理
- 紧急准备与响应
- 小组练习：赛旺公司的紧急准备与响应计划

第二节：如何实施 M 模块

通过学习 M 模块要求、"我干"三要素以及激励的社会心理学基础等，掌握实施 M 模块的知识和技能。

- 模块要求
- 激励的社会心理学
- "我干"三要素
- 小组练习：赛旺公司的"我干"三要素分析

第三节：如何实施 C 模块

通过学习 C 模块的五大要素要求，掌握实施 C 模块的知识和技能。

- 模块要求
- 监控与测量
- 小组练习：赛旺公司的监控与测量问题
- 不符合、纠正措施与预防措施
- 事故调查与分析
- 小组练习：赛旺公司的事故调查与分析
- 内部审核
- 记录

第四节：如何实施 A 模块

通过学习 A 模块的要求，掌握实施 A 模块的知识和技能

- 模块要求
- 案例：赛旺公司的管理评审

第五节：LIP 在 PIMCA 模块中的体现

- 小组练习：如何在 PIMCA 中体现 LIP

第二天 总结

培训时间表 - 第一天和第二天
0830 签到及早茶
0900 培训开始
1045 上午休息
1115 培训继续
1200 午餐
1300 培训开始
1500 下午休息
1530 培训继续
1730 培训总结

关于您的培训师：

Tom Chen

环境工程学士、国际工商管理硕士，某美资企业的中国安全环保经理。他从 1996 年起开始从事安全环境管理，曾在国有大型企业、香港企业、欧洲企业与私有企业工作过，至今，已有超过 15 年的工作经验。TOM 主要从事制造业的安全环境管理，也曾从事安全管理咨询。

Tom 在 BBS 行为安全、安全领导力、PTW、MOC、管理体系、化学品管理、事故调查等方面具有深刻的认识、坚实的知识和丰富的实践经验。其在不同类型公司的工作及顾问经历也使他能够了解各企业的需求、并提供适当的解决方案。

TOM 的课程注重实用，其始终将解决方法的可行性和有效性放在首要位置。其课程以实操为主，力求培训过后学员能会应用所讲授的知识和技巧。目前，TOM 讲授的课程主要有行为安全计划、基于价值的 ASSETS 安全领导力及以 PIMCA 方法建立一个活的安全管理体系等现代安全管理课程。

Tom 致力将国际 EHS 先进理论和实践引进国内。为推动国内的 EHS 的发展贡献一份力量， 2008 年 Tom 建立了 EHS Elite 谷歌群和 Linkedin 群，两群组均吸引国内外 EHS 精英的加入。群组通过对某些 EHS 话题的深入探讨提升成员的 EHS 能力。

近五年成绩：

2010 年，个人被当地政府评为优秀安全主任
2010 年，公司被授予职业卫生先进集体和先进安全集体
2008,2009 与 2010 年，公司获得集团总部安全奖和事业部安全奖
2009 年，公司的环境节能项目被当地环保局收录在其先进经验汇集册中
2008 年，公司被授予先进安全集体和先进环境集体
2007 年，公司被授予先进安全集体
2006 年，公司参与政府倡导的自愿减废项目，并成为当地首批获得证书的 50 家企业之一

培训形式：

通过案例，小组讨论和角色扮演，学员将了解 PIMCA 方法建立"活"的安全管理体系的相关知识和技巧。

关于马汀令可

马汀令可商务咨询计划每年组织超过 80 场的培训和会议，与全球 1000 强公司的高层经理一起提高他们的商务战略，满足他们的学习和培训需求。并且我们在不断成长。

我们邀请领先企业的管理者，决策者和创新者在我们的活动中分享他们的思想观念，最佳商业实践和新技术。**我们致力于为我们的客户提供即刻可用的前沿信息。**我们不断地研究和聆听所有行业的声音来保证我们提供商业信息的及时性和前沿性。

Sales Contract

Please complete this form immediately and fax back to

Whitney Shen

Fax No: +86 28 8532 6768

Fee Per Delegate

☐ **Two Day Training Fee**　　　**RMB 5995 per person**

All the registered delegates are entitled for a set of documentation free of charge

☐ **DOCUMENTATION**　　　**RMB 1000**

If you are unable to attend the conference/training but wish to receive copies of the conference/training documentation, please complete the sales contract, tick this box and return the contract with payment details.

Full Payment is required within 5 working days

Name:

Position:

Email:

Name:

Position:

Email:

Name:

Position:

Email:

Organisation:

Address:

Town:　　　State:　　　Postcode:

Tel:　　　Fax:

Nature of Business:

Company Size:　☐ 1-99　☐ 100-249　☐ 250-499
　　　　　　　☐ 500-999　☐ 1000+

Authorization

(Signatory must be authorized to sign on behalf of contracting organization.)

Name:

Position:

Signature:　　　Date:

This booking is invalid without a signature.

Register Now

Contact: Whitney Shen
Tel: +86 28 8532 7678
Fax:+86 28 8532 6768
Email: whitney.shen@martinlinking.net

Business Opportunities

An exhibition space is available at the conference. Sponsorship opportunities covering lunch, evening receptions and advertising in documentation packs are also available. Please contact Ms. Whitney Shen at +86 28 8532 7678.

Payment Method

Our payment terms are 5 working days on receipt of invoice and full payments can be made by bank transfer.

开户名：成都马汀令可商务咨询有限公司

开户行：中国工商银行成都市暑袜南街支行

账 号：**4402928009022523952**

CONFIRMATION DETAILS: After receiving payment, a receipt will be issued. If you do not receive a letter outlining the conference details two weeks prior to the event, please contact the Conference Coordinator at Martin Linking.

Terms & Conditions:
1. Fees are inclusive of program materials and refreshments.
2. Payment Terms - Following completion and return of the registration form, full payment is required within five (5) working days upon the issuance of invoice. Payment must be received prior to the conference/ training date. A receipt will be issued on payment. Due to limited conference/training seats, we advise early registration to avoid disappointment. We reserve the right to refuse admission if payment is not received on time.
3. Client's Cancellation/substitution - Provided the total fee has been paid, client's cancellation must be received in writing by MAIL or FAX four (4) weeks prior to the event in order to obtain an 85% credit to attend for any future **Martin Linking** Events. Under such circumstances, **Martin Linking** will retain the other 15% service fee to cover expenses for prior cost that has already been incurred upon the acceptance of registration.All bookings carry a 50% cancellation liability immediately after a signed sales contract has been received by **Martin Linking.**
4. If, for any unexpected circumstances or reasons that **Martin Linking** decides to postpone this event, the client hereby indemnifies and holds **Martin Linking** harmless from any cost incurred in by the client. The event fee will not be refunded, but can be credited to future **Martin Linking**' s events. **Martin Linking** reserves the right to change the content without notice.
5. Copyright etc. - All Intellectual Property rights in all materials produced or distributed BY **Martin Linking** in connection with this event is expressly reserved and any unauthorized duplication,publication or distribution is strictly prohibited.
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Martin Linking Business Consulting Company Limited